

## President's Message



Hello ladies,

I hope you all had a wonderful thanksgiving and enjoyed time with your family and friends. Now we look forward to preparing for the Christmas holidays.

I want to begin by saying a BIG THANK YOU to Pam Meridieth and Dermatology Associates for hosting a firm night in November. This was a fantastic evening of fun, fashion, fabulous door prizes and wonderful skin-care education! It was great having the ladies from Janice Ann's Fashions there to show us the latest styles! I can't wait to use my gift certificate I was lucky enough to win!!! We were so proud to honor Selena Coker as being the recipient of the Peggy Quinn Corporate Fellows scholarship. I encourage all of you to research and take advantage of the many opportunities that are offered to us through EWI Corporate to further our education and professional leadership skills.

On November 19<sup>th</sup>, Lisa Coulter and I had the pleasure of representing EWI at the Pellissippi State Foundation reception honoring donors and scholarship recipients for the past year. The recipient of our EWI Scholarship for the 2009-2010 academic year was Melody Watts. Melody is a freshman and is currently working on her basic college coursework. She plays several musical instruments and would like to possibly pursue a major in nursing with a minor in music. She hopes to eventually do some work in musical theater, as well. It was our pleasure to meet Melody and have our picture taken with her at the reception. Melody was so appreciative of the support that EWI has given her as she pursues her college degree. Ladies we, too, should be honored to be a part of this amazing organization that perfect example of us making a difference in someone's life.

Our next board meeting will be held on Thursday, December 10<sup>th</sup> at 11:30 a.m. at LBMC. Even if you are not a board meeting, you are always welcome to bring a sack lunch and attend.

## LOCAL BOARD

**Sandy Richards**, President  
Lattimore, Black, Morgan & Cain, PC

**Lisa Coulter**,  
Vice President/President Elect  
Knoxville Area Chamber Partnership

**Brenda Humphrey**, Secretary  
Barge, Waggoner, Sumner & Cannon

**Selena Coker**, Treasurer  
Windrock, Inc.

**Jana Davison**, Sergeant-At-Arms  
Humana

**Emily Cox**, Program Director  
Privett Insurance Group

**Connie Leggett**, Ways & Means Chair  
Lattimore, Black, Morgan & Cain, PC

**Kim Alt**, Membership Director  
Bailey International Corp.

**Denise Smith**, Publications  
Tennessee Valley Authority

**Kay Wright**, Scholarship Chair  
Covenant Health Systems

**Valorie Beers**,  
Director-At-Large/Golf Chair  
Barge, Waggoner, Sumner & Cannon

**Linda Austin**,  
Director-At-Large/Golf Co-Chair  
Bailey International Corp.

**Terrye Whitaker**,  
Advisor/Philanthropy  
National College of Business &  
Technology

I look forward to seeing you on Wednesday, December 16<sup>th</sup> at 7:15 a.m. at Fox Den Country club as Greg Erickson does our presentation on Wills and Trusts. Also, we will be doing a shorten-version of our ornament exchange at this meeting. Just purchase an ornament under \$15, and we will number the gifts. Everyone will draw a number, but we will not have time to “steal” from each other as we have in the past. We have decided to bring back the longer version next December!

I would also like to be the first to wish you and your families a very Merry Christmas and Happy New year!

*Sandy*

## EWI November Meeting Summary

Our November meeting was a firm night held on November 18 at Dermatology Associates SkinCare Center.

The SkinCare Center had several product representatives there to promote their products and to help educate us on taking proper care of our skin.

Janice Ann’s Fashions was there with models who presented the latest winter fashions for business-wear and holiday parties. Janice Ann sponsored a drawing and several members won great gift certificates!

Thanks to the SkinCare Center and Janice Ann’s Fashions!

Terrye Whitaker made a presentation to Selena Coker, Windrock, Inc., who received the Peggy Quinn Fellows Scholarship from EWI Corporate. Fellowships are given to EWI representatives seeking undergraduate, graduate, and post graduate degrees.

The EWI Fellows program is a corporate program that awards financial assistance to active EWI representatives admitted to accredited baccalaureate, graduate, or post graduate programs. Financial assistance is awarded through the EWI Business/Career/Development Program (B/C/DP), a 501(c)(3) corporation that offers a variety of scholarships and educational programs. The Fellows program supports the EWI B/C/DP mission.

Congratulations, Selena!

**December Meeting  
Breakfast, Wed Dec 16  
Fox Den Country Club**  
Check in begins at 7:15 am  
**Greg Erickson, LBMC**  
Estate Planning Basics  
**Cost \$35**  
RSVP by Friday Dec 11  
[jdavison@humana.com](mailto:jdavison@humana.com)



## December Meeting

Our December meeting will be a breakfast meeting at Fox Den Country Club. Check-in will begin at 7:15 am with breakfast at 7:45 am. Greg Erickson, Tax Partner with Lattimore, Black, Morgan & Cain PC will discuss estate planning basics including tax rules, probate rules, planning considerations, and beneficiary designations, among other things.

We will have shortened version of our annual ornament exchange. So, please bring an ornament (value \$15 or less) to exchange.

As always, please feel free to bring your executive or a potential member. Please RSVP by emailing or calling Jana Davison no later than Friday, Dec 11. Jana's email is [jdavison@humana.com](mailto:jdavison@humana.com) and her phone number is 670-7006.

At the November meeting we offered raffle tickets for \$1 each for a chance to win a gift. The Ways & Means Committee will suspend the raffle until the January meeting. Please consider items that you or your company could donate for the raffle in the coming year.

Suggestions on items would be: gift certificates, good bottle of wine, seasonal items, skin care or exercise items, gifts you were holding back for someone. We need your help to make this work and your donations to get this started. Please contact Connie Leggett, Ways & Means if you have questions.

## Membership News

How exciting we get to welcome a new firm to EWI in December. Let's all say welcome to Anita Rivera with FastFrame. Also let's give a big thank you to Kay Wright with Covenant Health for introducing Anita to EWI. We also have several other prospective new member firms in the works, but we ALL need to keep working to grow our chapter. Below is a list of open classifications that we need to fill. If you know someone that might be a good fit, please contact them or let me know and I will.

Thanks and I hope to see you all at the meeting.

Kim Alt

Advertising  
Air Conditioning  
Broadcasting – Radio  
Catering  
Dry Cleaning

Home Improvement  
Jewelry  
Photography



## Change in Meeting night

Beginning in February 2010, the monthly meeting night will change from the third Wednesday of the month to **the third Tuesday of each month.**

### MORE UPCOMING DATES

**January 20, 2010**  
Evening 5:30 pm  
Mini-Firm Night  
Sheraton Four Points

**February 16, 2010**  
Lunch 11:30 am

**March 16, 2010**  
Evening 5:30 pm

**April 20, 2010**  
Evening 5:30 pm

**May 18, 2010**  
Lunch 11:30

**June 7, 2010**  
Evening 5:30 pm

**July 20, 2010**  
Evening 5:30 pm

**August 17, 2010**  
Evening 5:30 pm

**September 21, 2010**  
Lunch 11:30 am

October 19, 2010  
Evening 5:30

## Member, guest and prospective guest's payment guidelines:

### Prospective members meeting guidelines

If you have invited a “prospective” new member, we pay for ONE meal. After attending this first meeting, then they are responsible for paying the normal meeting cost. It is very important that you confirm whether your prospective guest plans to attend or not before the final RSVP deadline. Our chapter is out the meal cost if they No Show. We encourage you to invite, invite, but we can only provide the first meal at no cost. Obviously, our goal is for them to join our organization, so after the first meeting, Kim Alt and the membership committee will proceed with the next steps to follow up.

### Regular Guest meeting guidelines

If you RSVP for a guest that is not a prospective member and they do not show up, you are responsible for paying the meal cost. Again, it is very important that you confirm whether your guest will be attending or not by the appropriate deadline.

### Firm Representatives

When paying your annual dues, you either commit to pay for your meal/meeting cost annually or you commit to pay for your meal/meeting cost monthly. The Sergeant at Arms is diligent in the collection of RSVP's and it is imperative that each firm representative RSVP by the requested date so an accurate meal count can be collected. It is also equally as important that you respond back to the Sergeant at Arms as soon as possible if your plans change from the time of your original RSVP to attend. If you are unable to attend but are able to communicate this to the SAA before the deadline to turn in the final meal count number to the caterer, then the Sergeant Arms will not invoice you for the meal cost. However, if you cancel after the final meal count number has been submitted to the caterer, then you are responsible for paying the amount of the meal cost for that month. Additionally, if you attend a meeting and choose not to eat the meal, you are still responsible for paying the meal/meeting cost for that month.



Knox County Schools/PTA  
**TEACHER SUPPLY DEPOT**

232 E. Churchwell Avenue  
Knoxville, TN 37917

THANK YOU!



Date 11-30-2009

Dear Donor,

Thank you so much for your donation to the Teacher Supply Depot. Since our opening in January 2001, the Teacher Supply Depot has served over 7,000 teachers and teachers' assistants in our Knox County public schools and they estimate that they have received over \$1,900,000.00 worth of donated materials for their classroom for free. The depot is open year round for donations (with the exception of holidays/vacation time) and is open 4 times during the school year for our teachers. Donations are continually needed so we hope that you will keep our teachers and their students in mind before discarding those much needed items. Additional information such as a calendar, spotlight on next opening, procedures, and a list of our much needed items can be found on our website ([www.teachersupplydepot.org](http://www.teachersupplydepot.org)). Again, thank you for your donation and please spread the word to others about our service and our need. We have enclosed the tax receipt you requested.

Sincerely,

Cindy Britton and Sharon Womack  
Teacher Supply Depot Staff

[www.teachersupplydepot.org](http://www.teachersupplydepot.org)  
(865) 594-1221 or (865) 594-1350



<b>Call to Order:</b>	11:35 a.m. at LBMC by Sandy Richards, President
<b>Roll Call:</b>	Board Member Present: <b>Sandy Richards</b> , President; <b>Lisa Coulter</b> , Vice President; <b>Brenda Humphrey</b> , Secretary; <b>Selena Coker</b> , Treasurer; <b>Jana Davison</b> , Sergeant-At-Arms; <b>Emily Cox</b> , Program Director; <b>Connie Leggett</b> , Ways & Means; <b>Kim Alt</b> , Membership;; <b>Denise Smith</b> , Publications; <b>Val Beers</b> , Director at Large Golf Committee Chair; <b>Terrye Whitaker</b> , Advisor/Philanthropy  Absent: <b>Denise Smith</b> , Publications; <b>Linda Austin</b> , Director at Large and Golf Committee Co-Chair.

**Minutes:**

Selena Coker made a motion to approve the October minutes as distributed. Emily Cox second. Motion approved. Minutes approved as submitted.

**Treasurer's Report:**

Selena Coker, Treasurer presented the treasurer's report:

<b>September - 09</b>	
<b>GENERAL FUND</b>	
RESERVE, ENDING BANK BALANCES	
A. General Account	\$33,127.20
B. Investment Accounts	\$22,501.01
C. Total all Accounts	\$55,628.21

<b>SCHOLARSHIP FUND</b>	
A. General Account	\$5,393.82
B. Savings Account	\$13,860.38
C. Investment Account	\$10,000.00
D. Total all Accounts	\$29,254.20

**Communications:**

**Program** – Emily Cox presented her report. The November meeting is a firm night. It is scheduled for November 18, 2009 at Dermatology Associates of Knoxville. Emily reported that our new name tags will be available at the December or January meeting.

**Publications** – Denise Smith was not present. Sandy Richards reported that they are actively working on our website. This will be a wonderful tool for our Chapter Members. Submissions for the December newsletter should be to Denise by the end of November. (See attachment A for emailed submitted report from Denise).

**Sergeant-at-Arms** – Jana Davison presented her report. 27 members, 1 potential member, 4 guests for a total of 32 were present at the October meeting.

**Ways & Means** – Connie Leggett reported that her committee will be meeting on November 17, 2009.

**Membership** – Kim Alt presented her report. As of 10/16/09, the following represents our membership: total member firms 30; total reps 30; total second/third reps 5; total sustaining/lifetime reps 6; for a total of 41 Chapter Members.

**Golf** – Val Beers reported that the golf committee had their first meeting November 10, 2009.

**Committee Reports:**

**Scholarship** – Kay Wright reported that the scholarship committee met last Monday. She explained this years process. The committee did decide to have three external judges.

**Philanthropy** – Terrye Whittaker, the Philanthropy chair was present. Brenda Humphrey made a motion to give \$200 to the Salvation Army designating the donation specifically to the Angel Tree. Kim Alt second. Motion passed. This will be our philanthropy for the months of November and December.

**Unfinished Business:**

Knoxville Chamber membership renewal was discussed. Connie Leggett made a motion to renew our Chapter's membership (\$350 annually). Jana Davison second. Motion passed.

**New Business:**

Due to time, new business was tabled. Four items will be discussed at the next board meeting. 1) Chapter survey results; 2) Options for rewarding LCAM scholarships; 3) EWI being more involved in the process of ASSIST winner; and 4) Weekend Academy.

**Announcements:**

The next board meeting date will be held at Lattimore, Black, Morgan & Cain @ 11:30 a.m. on Thursday, December 10, 2009.

**Adjournment:**

Meeting adjourned at 1:05 p.m.

**Approved:**

*Sandra A. Richards*

**Submitted:**

*Brenda E. Humphrey*

## ATTACHMENT A

Continuing efforts to improve Chapter newsletter with more use of photos and information of interest to the membership. Committed to issuing newsletter first week of each month. Now including more information on the monthly meetings – address, RSVP date, cost.

Have a couple of news releases in the works – LCAM and Reading Rally, Selena Coker scholarship award, and release on ASIST scholarship recipients.

Continuing efforts to get photo of each member for website directory. Have made list of members for whom we still need photos.

Denise Smith  
Nov 12, 2009



## EWI MEMBERSHIP ROSTER – updated September 2009

<p><b>Appalachia Business Communications</b></p> <p>Office Appliances, Equipment Copiers</p>	<p>Debi Fawver</p>	<p><a href="mailto:dfawver@appalachiamail.com">dfawver@appalachiamail.com</a></p>	<p>531-9000</p>
<p><b>Bailey International Corp.</b></p> <p>Fluid Power Industry Hydraulic Products</p>	<p>Kim Alt</p> <p>Linda Austin (Executive)</p>	<p><a href="mailto:Kim.alt@baileynet.com">Kim.alt@baileynet.com</a></p> <p><a href="mailto:laustin@baileynet.com">laustin@baileynet.com</a></p>	<p>588-6000 x 3266</p> <p>588-6000 x 3207</p>
<p><b>Barge, Waggoner, Sumner &amp; Cannon</b></p> <p>Engineering Consulting Engineers</p>	<p>Susan Guffey</p> <p>Brenda Humphrey</p> <p>Valorie Beers</p>	<p><a href="mailto:spguffey@bwsc.net">spguffey@bwsc.net</a></p> <p><a href="mailto:brenda.humphrey@bwsc.net">brenda.humphrey@bwsc.net</a></p> <p><a href="mailto:vebeers@bwsc.net">vebeers@bwsc.net</a></p>	<p>637-2810</p> <p>256-7455 Cell</p>
<p><b>BEH Group</b></p> <p>Business Service – General Consultants</p>	<p>Kathy Eaves</p>	<p><a href="mailto:kbe711@comcast.net">kbe711@comcast.net</a></p>	<p>995-2920</p> <p>661-2920 Cell</p>
<p><b>Bertelkamp Automation, Inc.</b></p> <p>Fluid Power Industry Pneumatic Products</p>	<p>Sheri Lockett</p>	<p><a href="mailto:Slockett@bertelkamp.com">Slockett@bertelkamp.com</a></p>	<p>588-7691</p>
<p><b>Bush Brothers &amp; Company</b></p> <p>Food Industry / Canned Food Packing &amp; Distribution</p>	<p>Kay Hays</p>	<p><a href="mailto:khays@bushbros.com">khays@bushbros.com</a></p>	<p>558-5458</p>
<p><b>Covenant Health Systems</b></p> <p>Business Service Employment Medical Field</p>	<p>Kay Wright</p>	<p><a href="mailto:klwright@covhlth.com">klwright@covhlth.com</a></p>	<p>531-5480</p>
<p><b>Dermatology Associates</b></p> <p>Medicine / Dermatology</p>	<p>Pam Meridieth</p>	<p><a href="mailto:pmeridieth@live.com">pmeridieth@live.com</a></p>	<p>362-8507 x 1508</p>
<p><b>Dollywood</b></p> <p>Entertainment / Theme Park</p>	<p>Lisa Phillips</p>	<p><a href="mailto:lphillips@dollywood.com">lphillips@dollywood.com</a></p>	<p>428-9889</p>
<p><b>Employbridge / Staffing Solutions</b></p> <p>Business Service – Employment Service</p>	<p>Melanie Monroe</p>	<p><a href="mailto:Melanie.monroe@employbridge.net">Melanie.monroe@employbridge.net</a></p>	<p>531-9352</p>
<p><b>Home Federal Bank of TN</b></p> <p>Finance / Banking Commercial &amp; Trust</p>	<p>Sherry Ellis</p>	<p><a href="mailto:Sherry.ellis@homefederaltn.com">Sherry.ellis@homefederaltn.com</a></p>	<p>541-6532</p>
<p><b>Humana</b></p> <p>Insurance Managed Care</p>	<p>Jana Davison</p>	<p><a href="mailto:jdavison@humana.com">jdavison@humana.com</a></p>	<p>670-7006</p>

<b>In10sity Interactive</b> Design/Hosting/Marketing Service	Kristi Jones	<a href="mailto:kristi@in10sity.net">kristi@in10sity.net</a>	483-2383
<b>Kelly Baker Properties, LLC</b> Real Estate Residential/commercial	Kelly Snider Baker	<a href="mailto:kbaker@pandj.com">kbaker@pandj.com</a>	219-7343 x 7343
<b>Knoxville Area Chamber Partnership</b> Association / Civic	Lisa Coulter	<a href="mailto:lcoulter@knoxvillechamber.com">lcoulter@knoxvillechamber.com</a>	246-2615
<b>Knoxville Coca Cola</b> Beverages / Non-Alcoholic	Susan Goode	<a href="mailto:sgoode@cokecce.com">sgoode@cokecce.com</a>	251-5672
<b>Knoxville Tourism &amp; Sport Corporation</b>	Linda Milan	<a href="mailto:lmilan@knoxville.org">lmilan@knoxville.org</a>	342-9121
<b>Lattimore, Black, Morgan &amp; Cain, PC</b> Business Service – Accounting / Auditing	Sandy Richards Connie Leggett	<a href="mailto:srichards@LBMC.com">srichards@LBMC.com</a> <a href="mailto:cleggett@lbmc.com">cleggett@lbmc.com</a>	862-6531 862-6511
<b>MARSH USA, INC.</b> Insurance / Broker	Lou Ann Hamilton	<a href="mailto:Louann.hamilton@marsh.com">Louann.hamilton@marsh.com</a>	769-7703
<b>McKibbon Hotel Management, Inc.</b>	Ashley Dixon	<a href="mailto:knoxvillemdos@mckibbonhotels.com">knoxvillemdos@mckibbonhotels.com</a>	218-5552
<b>National College of Business &amp; Technology</b> Education / Career College	Terrye Whitaker	<a href="mailto:twhitaker@national-college.edu">twhitaker@national-college.edu</a>	539-2011 x 118
<b>Pilot Travel Centers LLC</b> Food Industry Convenience Stores	Sharon Donnell	<a href="mailto:donnells@pilottravelcenters.com">donnells@pilottravelcenters.com</a>	588-7487 x 2523
<b>Privett Insurance Group</b> Insurance Agency	Emily Cox	<a href="mailto:emily@privettinsurancegroup.com">emily@privettinsurancegroup.com</a>	862-4858 x232
<b>Pure Line Printing</b> Printing – Services & Supplies Copying	Helen Harb	<a href="mailto:helen@purelineprinting.com">helen@purelineprinting.com</a>	690-0288
<b>Tennessee Valley Authority</b> Utilities Electric Service	Jan Cable Denise Smith Sara Neiswander	<a href="mailto:mjcable@tva.gov">mjcable@tva.gov</a> <a href="mailto:dsmith@tva.gov">dsmith@tva.gov</a> <a href="mailto:skneiswander@tva.gov">skneiswander@tva.gov</a>	423-921-6674 632-6946 673-2205

<b>Travis Meats, Inc./Travis Marine</b>  Meat, Dairy, Poultry & Fish Industry / Meat Packing	Victoria Sloan	<a href="mailto:victoriasloan@travismeats.com">victoriasloan@travismeats.com</a>	938-922
<b>UBS Financial Services</b>  Finance Brokerage Firm	Susan Morris	<a href="mailto:Susank.morris@ubs.com">Susank.morris@ubs.com</a>	329-1223 696-6640 cell
<b>WBIR TV 10</b>  Broadcasting Service / Television	Joy Sutton	<a href="mailto:jsutton@wbir.gannett.com">jsutton@wbir.gannett.com</a>	544-3280
<b>Windrock</b>  Manufacturing High Tech	Selena Coker	<a href="mailto:scoker@windrock.com">scoker@windrock.com</a>	(865) 330-1113
<b>Xinergy Corporation</b>  Coal Mining	Debra Powers	<a href="mailto:dpowers@xinergycorp.com">dpowers@xinergycorp.com</a>	474-7000
	Marie Newman	<a href="mailto:mnewman@ucm-knox.com">mnewman@ucm-knox.com</a>	934-5445
<b>Sustaining Member</b>	Johnnie Cowden	<a href="mailto:jscowden@att.net">jscowden@att.net</a>	577-8535
<b>Sustaining Member</b>	Betty Finley		691-1944
<b>Life Member</b>	Carolyn Housley	<a href="mailto:bhousley08@comcast.net">bhousley08@comcast.net</a>	687-6679
<b>Life Member</b>	Linda Price	<a href="mailto:Lindaprice2007@comcast.net">Lindaprice2007@comcast.net</a>	
<b>Life Member</b>	Neldeane Rice	<a href="mailto:Mumsy5322@aol.com">Mumsy5322@aol.com</a>	281-8873
<b>Life Member</b>	Beckie Thomas	<a href="mailto:brheat@yahoo.com">brheat@yahoo.com</a>	573-5739

Please review your information and contact Emily Cox with corrections or updates at [emily@privettinsurancegroup.com](mailto:emily@privettinsurancegroup.com)